

# One of 15 USA companies to advise the USA Department of Commerce

## REPORT ON IDENTIFICATION AND ANALYSIS OF SMALL MANUFACTURERS THAT ARE SUCCESSFUL GLOBAL COMPETITORS

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Prepared for National Institute of Standards and Technology  
United States Department of Commerce  
Under Contract # SB1341-03-Z-0015

TABLE 3. DISTRIBUTION OF INTERVIEWED COMPANIES						
COMPANY	INDUSTRIAL CLASS	NAICS CODE	STATE	AWARD	SALES (MM)	EMPLOYEES
Al-Jon	Machinery	333	IA	Governor's E-Award List	7.5-10	70-100
Altronic, Inc.	Machinery	333	OH	Governor's E-Award List	8.8	153
Altumats, Inc.	Plastics and Rubber Products	326	PA	Governor's E-Award List	3.74	21-30
Artcrete, Inc.	Nonmetallic Mineral Manufacturing Products	327	LA	"Success Story" in Export America, DOC	2.66	25
BioPlastics	Plastics and Rubber Products	326	OH	Governor's E-Award List	2.5-3	31-40
Brown Medical Industries	Miscellaneous Manufacturing	339	IA	Governor's E-Award List	3-4	31-40
Diamond V Mills, Inc.	Food	311	IA	President's E-Star Award List	31.5	120
Excel Holdings	Machinery	333	VA	Export Achievement Award, DOC	85	5
FCX	Transportation Equipment	336	WV	President's E-Award List	7.99	63
Herr Industrial	Computer And Electronic Products	334	PA	Governor's E-Award List	16.52	100
Kingsbury	Fabricated Metal Products	332	PA	President's E-Award List	21.9	260
Lake Shore Cryotronics, Inc.	Computer And Electronic Products	334	OH	Governor's E-Award List	4	150
Markel	Electrical Equipment, Appliances, and Components	335	PA	President's E-Award List	25	130
MIOX	Machinery	333	NM	President's E-Award List	4.25	30
Pasta Montana <sup>6</sup>	Food	311	MT	Governor's E-Award List	10-15	51-75
Firm P <sup>7</sup>	Chemical	325	PA	Governor's E-Award List	10-15	31-40
Roberts Irrigation Products, Inc.	Machinery	333	CA	President's E-Award List	NA	60
Rowmark, Inc.	Plastic and Rubber Products	326	OH	Governor's E-Award List	20	81
Sound Technology <sup>8</sup>	Computer and Electronic Products	334	PA	Governor's E-Award List	8.4	125
West Paw Design	Apparel and Accessories	315	MT	Governor's E-Award	2.5	25
X-Rite	Computer and Electronic Products	334	MI	President's E-Award List	117.1	636

