



EXCEL INTERNATIONAL



OIL PRODUCTION

Navigating today's world market requires a strong global partner. And only Excel International has the connections and capabilities necessary to supply a comprehensive range of products, systems and services. From onshore and offshore exploration to the design and supply of production facilities, Excel is continuously searching for ways to diversify your business. Our agents will act as a bridge between you and the global economy, putting together business strategies designed to enhance existing assets and seek out additional sources of revenue.

REFINERY DEVELOPMENT

For any oil company, research and development is the driving force behind technological innovation, business development and sustainable growth levels. Excel International's network of key contacts connect you to the right local agencies to help your company face these challenges and find workable solutions for them. In a market easily influenced by current economic and political conditions, Excel acts as your ambassador and advisor.

FOREIGN TRADE

Excel International maintains a worldwide network of partners to provide services tailored to each and every client. We specialize in foreign trade of major commodities such as petroleum, sugar, spices, steel, scrap metal and much more. With our financial tools, resources and knowledge of government protocol, Excel can help buy and sell as a principal in commodities exchanges with companies around the globe. We have key people in different parts of the world who are able to bring buyers and sellers together to achieve the most profitable results.

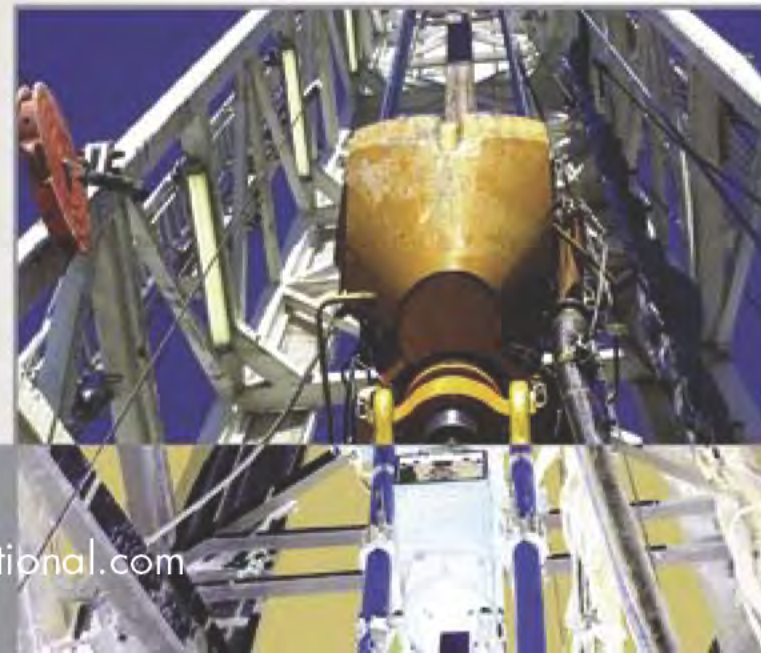


FINANCE

Today's business operates within a new high tech global economy. At Excel International, we are experts at finding and sourcing buyers and sellers. Our worldwide consulting services help you in crafting a vision for your organization and then providing a specific business and technology framework that will make that vision a reality. As a full service trading company we help to facilitate and clear the way for successful business arrangements and transactions in countries around the world. Always with one goal in mind, to develop and maintain ever more profitable revenue streams and sources of income for your company.

OUR MISSION

Businesses in today's global market need partners who can talk about strategy, finance and technology in the same conversation. At Excel International, we are experts at finding and sourcing buyers and sellers. Our cross-industry, cross-world consulting services help you craft a vision for your organization and then provide a specific practical business and technology framework that will make that vision a reality.



GENERAL INFORMATION

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FOUNDED IN 1990

First established in 1990 in the State of Delaware by its President Hisham Fawzi, Excel International brings a wealth of experience to foreign commerce. Under Mr. Fawzi's direction, Excel International has grown into a prestigious company that is extremely adept at navigation through the many processes, agencies and regulations that stand in the way of trade. At the heart of the organization is a thriving network of representatives with relationships through affiliate organizations across the globe. Through years of delicate commodities trade between various countries, Excel International helped to shape the world trade market as an active buyer and seller.



In addition to work on behalf of Excel International, Hisham Fawzi through Excel Holdings Inc. excelholdings.com developed cutting edge water technology with Aquasphere®, a revolutionary air-to-water generation system with government, commercial and military applications. Many governments are currently planning the eventual implementation of such technology.

QUALITY ASSISTANCE

As a borderless trade world continues to develop, Excel International helps many clients with growth in what would otherwise be effectively closed markets. With over twenty-two years of experience in the movement of commodities such as chemicals, building materials, food, machinery and more, Excel have forged significant respect in the foreign trade arena. Many businesses worldwide have come to know the intellectual caliber of Excel's negotiations and multi-national expertise.



President George W. Bush congratulates Hisham Fawzi, 2001.

RECOGNITION

In November 2001, Excel Holding's Chairman, Hisham Fawzi was honored by the Export Achievement Award presented by the U.S. Secretary of Commerce Don Evans. And in early April of 2001, Excel Holdings was acknowledged by President George W. Bush and has been used as an example of a successful small-business exporter in his speech to promote international trade. The US Department of Commerce continues to recognize Excel Holdings as a leader in the development of overseas business and supports efforts of the company wherever possible. Through these efforts, Excel Holdings has been presented the Asia Now Award for promoting trade between the USA and Asian Countries.



Hisham Fawzi receives Asia Now award.

EXPERTISE

Over the past fifty years, the size of the world economy has exploded and the volume of international trade with it. Whether it is oil production or refinery development, commodities trading, finance, marketing or logistics, Excel International's expertise in foreign trade can help businesses, large and small, take advantage of profitable opportunities in Asia, the Middle East and North Africa.

TEAMWORK

Teaming with Excel International means you are assured a partner that will work diligently so you have all the resources, be they financial, technological, developmental or managerial, to help you achieve your goals. And at Excel International we also realize trade and development extend beyond order fulfillment. Clients deserve superior personal service and trading support. With Excel International you'll get that and more.

HOW WE WORK

When Excel's management visits a country on a business development trip, we connect with the most influential people in the country's commercial, political, and financial worlds. We then tailor our business strategies to the dynamics of each country's unique cultural heritage and regional resources. We monitor and evaluate business trends and developments in various countries to help us determine how and when we do business.

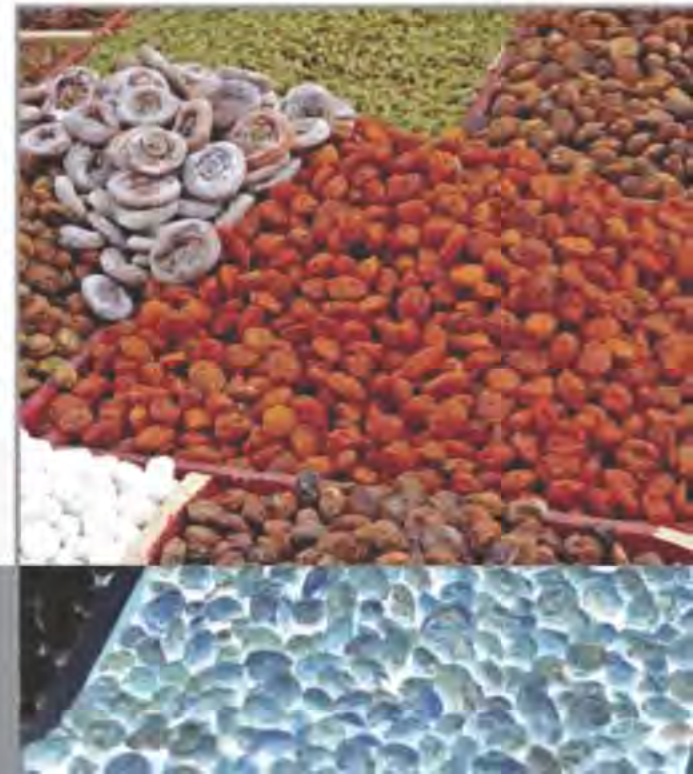
LEGAL ISSUES

The key feature of an international sales transaction is the fact that it crosses international borders, with each country having distinct legal systems and trade laws. We help businesses get through these complicated legal issues, find out what their respective rights and obligations are, and assist in finding remedies.



FULL SERVICE TRADING

We help to facilitate and often clear the way for successful business arrangements and transactions in countries around the world. Some of the countries where we have had a presence include Saudi Arabia, Libya, China, Thailand, Taiwan, Japan, Korea, India, Brazil, Argentina, Mexico, Malaysia, Indonesia, South Africa, Germany, Sweden, Great Britain, France, Spain, Italy, Venezuela, Panama, Micronesia, New Zealand, Australia, Azerbaijan, Russia, Poland, Finland, Denmark, the Netherlands, Switzerland, Belgium, Canada and the Philippines. Our network of financial support extends into key financial institutions and research verification companies with offices around the globe. We provide all the logistical support needed to navigate the often complex range of related issues, such as letters of credit, tax credits, customs, tariffs and duties, and provide our partners and clients with effective solutions to their most challenging transportation, financing, insurance and logistical needs.



OIL TRADING

Oil is one of the most widely traded forms of energy and the fluctuations in the oil markets impact economies across the globe. Unfortunately, oil is tied to the politics of volatile regions and is traded across oceans by tankers. Excel International's web of worldwide representatives understands that the global energy trade sector is overcoming barriers of deregulation, transmission constraints and declining reserve margins, all of which have collectively resulted in tremendous volatility in spot prices of energy. Excel International helps your company find solutions to manage issues related to energy trading, financial support, risk management and physical assessment management. Our experts at Excel International have strong backgrounds in crude oil, exploration technologies, securities, and gas trading.



COMMODITIES TRADE

Excel International specializes in foreign trade of commodities such as petroleum, sugar, spices, steel, scrap metal, cement, rice, wheat, vegetable oil, paper and much more. Generally, governments abroad have varying regulatory, insurance, and liability requirements. We have the financial tools, resources and knowledge of government protocol to help buy and sell as a principal in commodity exchanges with companies around the globe. We have key people in different parts of the world and we bring buyers and sellers together. From investment accounts to up-to-date business plans, to the facilitation of the placement of funds with the right business resources, the answers you seek are right here.

Our network of experts provide services that are tailored to each client, such as identifying target markets, assessing the needs of foreign customers, evaluating competitors, discovering market niches, adapting the product or service for the target market, launching the product and creating customer awareness through advertising and promotion.

OIL, GAS & PETROCHEMICALS

In order to compete in the world market, oil and gas production and prospecting, as well as petrochemical manufacturing, requires integrated capabilities at many levels. Excel International has the capabilities and contacts in the necessary regions to supply a comprehensive range of products, systems and services, from onshore and offshore exploration technologies, procurement, engineering, management, refinery and distribution, to the design and supply of production facilities, refineries and petrochemical plants.

SYSTEMS INTEGRATION

Construction, Procurement and Management of various refinery and manufacturing facilities for the processing or creation of commodities requires complex planning and development. Excel International has the global connections to help you maneuver successfully in many crucial mining, petrochemical and food refineries and mills. We bring the right resources together with capable, well-educated and experienced teams to deliver quality projects.

Longer term programs need guidance and the critical influence of responsible leadership. We determine the appropriate blend of management and service capabilities to provide successful project integration. With Excel International, projects are assured of goal achievement and a positive cash flow.

EXPLORATION

Oil refinery development relies heavily on exploration research and services. Whether you need geoscientific research or consultancy services for basin studies and reservoir modeling, Excel International has the connections to facilitate the process. Our network of representatives around the world has the know-how to advance projects that face complex issues including geophysical exploration, chemical analysis, underground structure mapping, and micro-paleontology.

ENVIRONMENT & SAFETY

Excel International is committed to helping clients adhere to government environmental protection policies, as well as industrial safety standards. Our global network will put you in contact with agencies that are well versed in pollution rules and regulations, and safety and risk management, so you can carry out successful protection strategies for your business abroad.

